



# MEDFORD HEATING

## IMPORTANT TUNE-UP ANNOUNCEMENT!!

Dear Valued Customer,

We are very pleased to announce that we have made a unique and valuable change to our coverage. As part of your tune-up we are excited to announce that Medford Heating is now providing our TankSure® Program to every tune-up customer.

As many of you know there is a possibility that an oil tank may leak and cause environmental damage. Medford Heating is now providing a pro-active solution to this problem – our TankSure® Program. This valuable new service includes:

1. An ultrasonic test of your fuel oil tank which allows us to determine the integrity of the tank
2. Tank analysis software which allows us to monitor your tank + determine when it should be proactively replaced
3. A corrosion protection agent which is annually placed in your tank
4. Our TankSure® Program includes a \$1,000 proactive tank replacement warranty
5. **Best of all, our TankSure® Program is now endorsed by the insurance industry!**

And, as a tune-up customer, you will receive the TankSure® Program at the discounted rate of \$39.95. This is an exceptional value and a vastly improved standard for maintaining and replacing your fuel oil storage tank. Furthermore, our customers can obtain a Tank Inspection Certificate that documents your annual test and inspection. This can be valuable documentation if you sell your home and can now get you discounts on your homeowner's insurance policy!

To qualify for the program your tank must not be in need of immediate replacement. Approximately 98% of all tanks will qualify. Under ground oil tanks are not covered by the program. If you do not wish to participate in the TankSure® Program, or your tank does not qualify, we will not bill you at the time of your tune-up. However, we strongly recommend that you take advantage of this valuable Program. At Medford Heating we have always taken pride in our service quality. The TankSure® Program is just another way we want to let you, our valued customer, know that we care.

Please call with any questions or concerns.

Sincerely,

Medford Heating

**If you haven't had a tune-up in the past 12 months, please call our office today to schedule an appointment at (609) 654-2188!**

No thank you.

I am not interested in your TankSure® Program and I understand that I will be responsible for any and all costs associated with my oil tank

Account # \_\_\_\_\_

Name \_\_\_\_\_ Signature \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Home Phone \_\_\_\_\_ Daytime Phone \_\_\_\_\_

Before you schedule maintenance please remove all items from the area surrounding your oil burner and tank. The entire heating system including tank must be accessible for our technicians. Enrollment in the TankSure® Program is contingent upon the customer's tank passing an initial ultrasonic and visual inspection. While we cannot guarantee the prevention of a leak or other failure of your tank, we are providing this new service with the hope that by testing and monitoring, we can offer a long term proactive replacement program for our customers.

## TUNE-UP BENEFITS

### Oil Burner Maintenance

- ✓ Saves up to 10% on heating costs
- ✓ Increases life expectancy of equipment
- ✓ Adjusts burner for maximum efficiency
- ✓ Checks all safety and operating controls



- NEW** Homeowner's Insurance Discounts
- ✓ Provides 1 year \$1,000 Warranty Coverage
  - ✓ Monitors and protects your equipment
  - ✓ Minimizes unexpected tank leaks

### TANKSURE® PROGRAM BENEFITS INCLUDE



#### Homeowner's Insurance Discounts

- Our TankSure® Program is now endorsed by the insurance industry
- Discounts are now available on your homeowner's policy
- Important documentation if you are selling your home



#### Proactive \$1,000 Replacement Warranty

- Warranty covers \$1,000 towards the replacement of your tank
- Proactive replacement of tanks before they leak
- Helps protect the environment
- Reduces unexpected costs



#### Ultrasonic Inspection

- Trained service technicians use ultrasonic equipment to test the thickness of your tank
- Ultrasonic equipment (similar to those used in the medical profession) detects the level of corrosion occurring inside your tank

*These services are only available to customers who purchase all of their fuel oil and service requirements from Medford Heating. Benefits are not available for under ground oil storage tanks.*

 Clip & Mail